



We are based in South Africa and have been operating for 24 years



We are privately owned and have over 60 employees



We are experiencing accelerated growth for the last 5 years



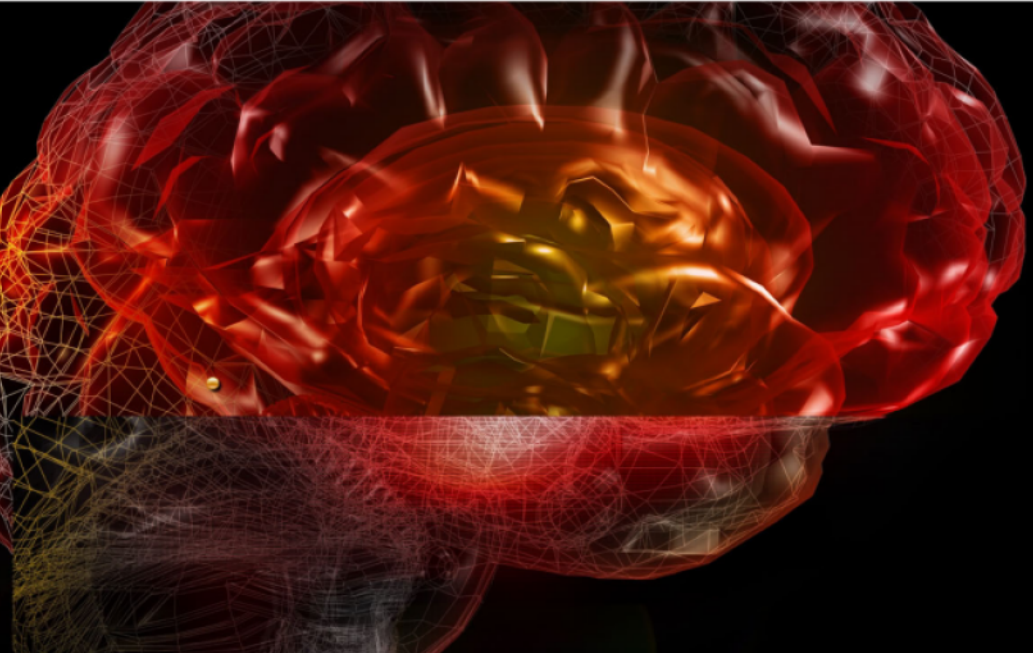
We are now growing our business into other territories



We have a differentiator business model to ensure value and success



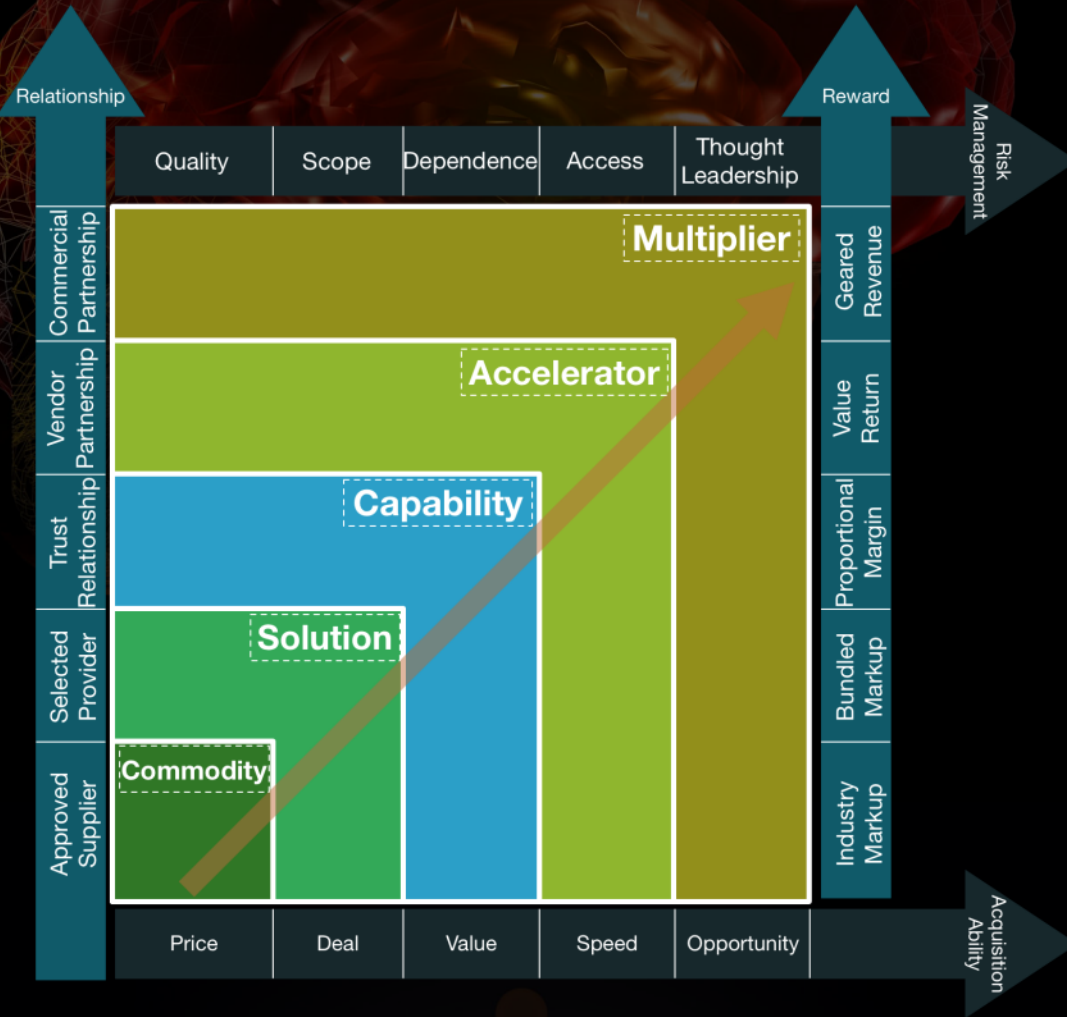
We have an exciting partnership with Microstrategy leveraging the strength of both organisations to the benefit of our clients



**It's all about value,  
delivery and thought  
leadership**

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# Our Engagement Focus



"It's all about a mature consulting team creating business value at a thought leadership level through commercial value delivery in a tactical timeframe"

- The Founders

# Market Focus



## BUSINESS INTELLIGENCE

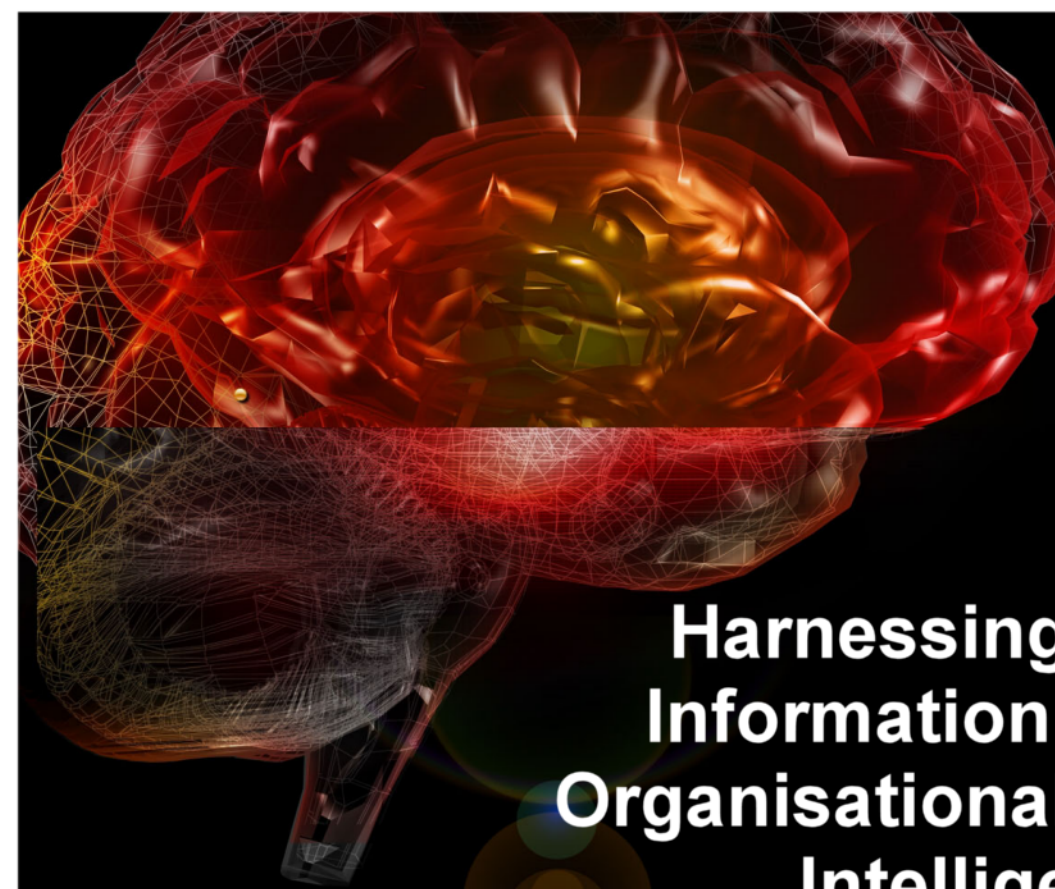
- Sales and WorkForce Optimization
- Loyalty and Rewards
- Bridging Actuarial and Data Science
- Data Warehousing
- Digital Enablement
- Knowledge Management
- Mart and Data Management Development

## ACCELERATOR & RAPID DECISIONING

- Pattern Matching
- Customer Insights
- Corporate and Investment Banking
- Profit & Loss Rapid Decisioning
- Digital Enablement
- Efficiency Enablement

## RISK AND COMPLIANCE

- Anti Money Laundering
- Central Debt Collection
- Fraud Detection
- IFRS, BCBS, RDARR
- PCI and POPI

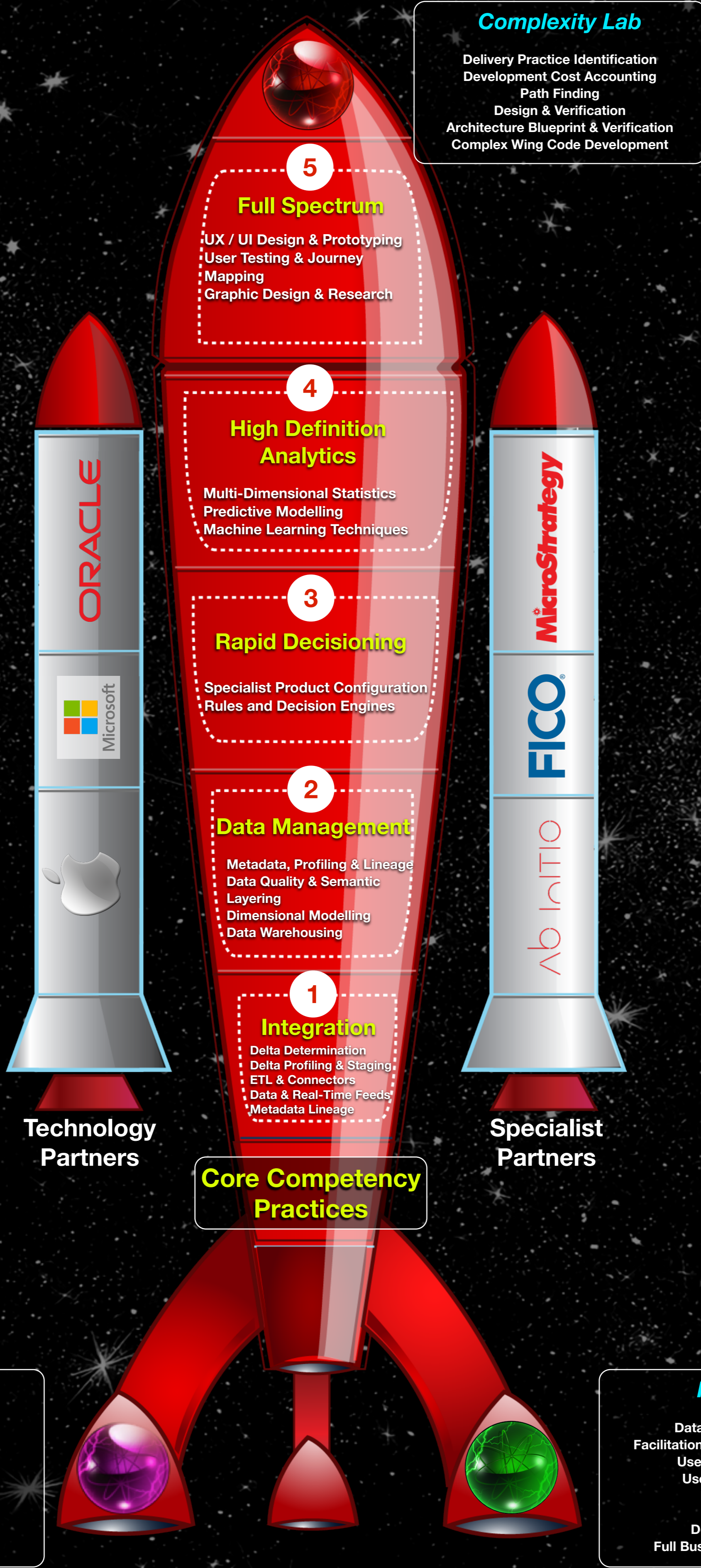


**Harnessing the power of the  
Information Vortex across the  
Organisational Spine to Enable the  
Intelligent Enterprise**

**REDSCREEN**

Servicing the Organisational Spine

## Differentiator Practices



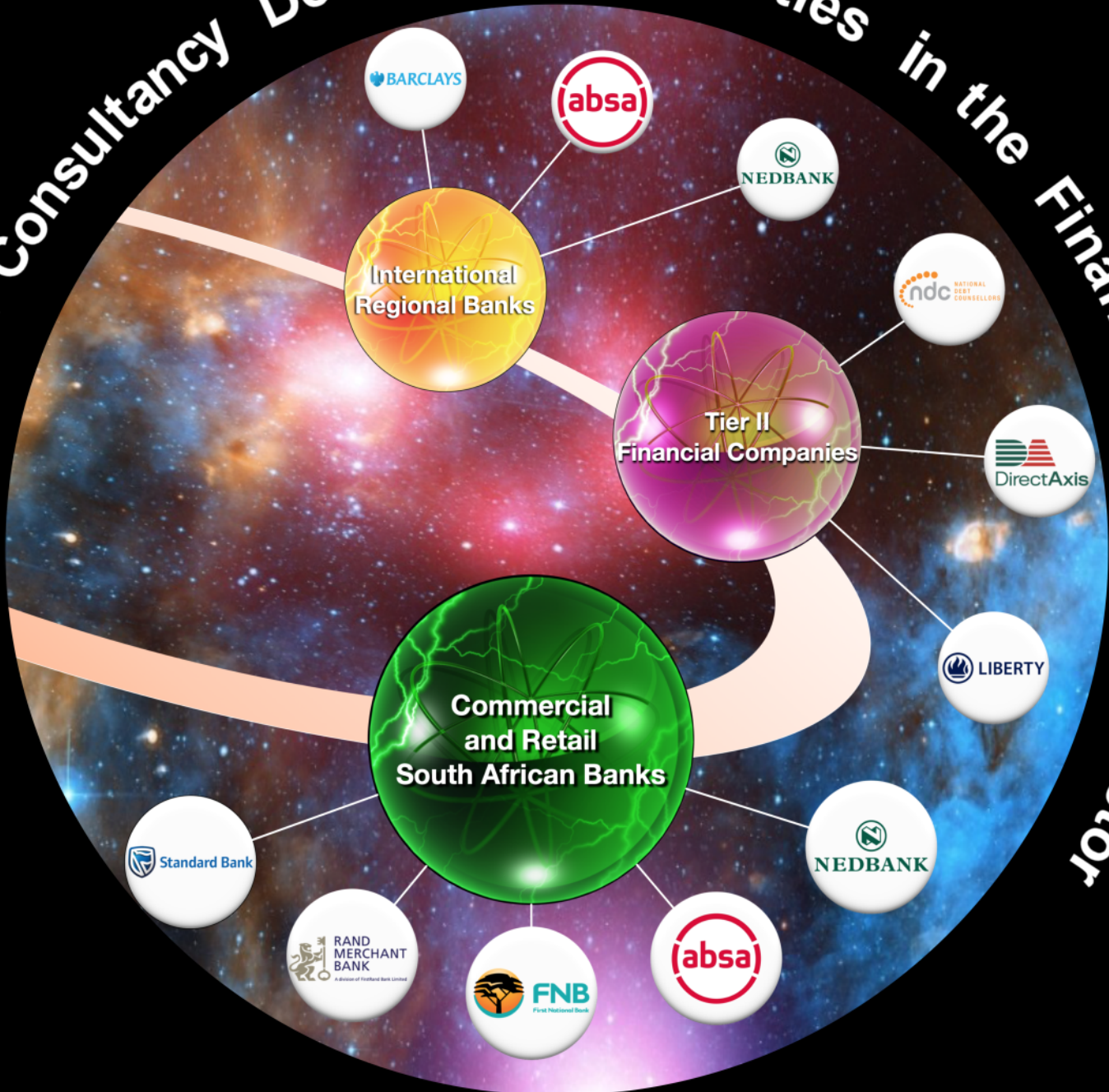
### Value Enablement

- Program / Project Management
- 3-Month-Magic Strategy
- Floorplan Model
- Swimmer Model
- Solidity Model
- Room by Room Execution
- Mandate Management

### Headspace

- Data & Process Modelling
- Facilitation / Requirements Workshops
- User Acceptance Testing
- Use Case Development
- FD Specifications
- Storyboarding
- Design Methodology
- Full Business Process Modelling

Specialist Consultancy Delivering Capabilities in the Financial Services Sector



# Delivering with Delightful Urgency

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# Our Executive Team



“I think we’re having fun. I think our customers really enjoy our team. And we’re always trying to bring energy and passion to their world.”

